An easy way to get started

Retirement Income Planning | Shareholder worksheet

Create a realistic plan to help ensure that your income lasts as long as your retirement.

Name(s)			



Gather your personal and financial data

This first step involves estimating anticipated expenses and taking an inventory of potential sources of income. You'll also want to collect information about your family situation, identify your investing approach, and rate your tolerance for risk – all of which can help shape your income plan.

PERSONAL INFORMATION		
Name:		
☐ Male ☐ Female	Date of birth:	Retirement age:
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Include a partner or spouse in your plan?	☐ Yes ☐ No	
Spouse/Partner's Name:		
☐ Male ☐ Female	Date of birth:	Retirement age:
INVESTMENTS & DISK		
INVESTMENTS & RISK		
If the markets were to decline in value ear	ly in your retirement, what would you do?	
☐ Not sell, and stay with my long-term plan		
Sell most of my risky investments and buy	more conservative ones	
Sell a majority of my portfolio and buy mo	re conservative investments	
Sell my entire portfolio and remain in cash	until the market recovers	
Based on your tolerance for fluctuations in risk in your portfolio?	the market, as well as your overall investme	ent goals, how comfortable are you with
More risk		Less risk
		→
Risk is not a Comfortable concern with higher-risk investments	Somewhat Prefer comfortable moderate risk with risk	Comfortable with Prefer low-risk mostly lower-risk investments

Identify existing and potential sources of income and assets

List the income sources you will use to fund your retirement, as well as any assets and accounts you may have that could be converted into income.

		MONTHLY INCOME		
INCOME	Description of sources of income (including time frames)	You	Spouse/ Partner	
Annual income		\$	\$	
Social Security		\$	\$	
Pension plans		\$	\$	
Annuity income		\$	\$	
Rental income		\$	\$	
Other		\$	\$	
	Total monthly income	\$	\$	

ASSETS	Where assets are held (name of institution)	Stocks (i.e., both stocks and stock funds)	Bonds (i.e., both bonds and bond funds)	Short-term securities (i.e., cash/ money markets)	INVESTED	AMOUNT
- 1					\$	\$
Employer-sponsored					\$	\$
retirement savings plans (401(k)s, 403(b)s, SEPs, etc.)					\$	\$
(40 I(K)3, 403(D)3, 3LI 3, etc.)					\$	\$
					\$	\$
Traditional IRAs, Rollover					\$	\$
IRAs, Roth IRAs					\$	\$
					\$	\$
					\$	\$
Taxable mutual funds, individual securities					\$	\$
individual securities					\$	\$
Tax-deferred annuities					\$	\$
(fixed and variable)					\$	\$
Savings accounts, checking					\$	\$
accounts, CDs					\$	\$
Other					\$	\$
	•			Total assets	\$	\$

Add'l assets/financial events	Description of sources of income (including time frames)	AMOUNT	
Real estate		\$	\$
Inheritance		\$	\$
Stock options		\$	\$
Other		\$	\$
	Total retirement savings, investments, other assets	\$	\$

Estimate your anticipated retirement expenses

Envision your life in retirement, and think about the expenses you will – or might – incur. Taking into account your lifestyle and goals, identify which expenses are essential (must have) to differentiate them from those that are discretionary (nice to have).

Record your estimated monthly retirement expenses,		AMOUNT			
and indicate w	and indicate whether they are essential and if they will vary.		Spouse/ Partner	Is it essential? Yes	Will it vary? Yes
	Homeowner's insurance	\$	\$		
	Household repairs and maintenance	\$	\$		
	Mortgage	\$	\$		
Housing	Property tax	\$	\$		
	Rent/condominium fees	\$	\$		
	Other	\$	\$		
	Electric	\$	\$		
	Oil/gas	\$	\$		
Utilities	Telephone/cable/Internet fees	\$	\$		
	Water/sewer	\$	\$		
	Other	\$	\$		
	Clothing	\$	\$		
D 1	Groceries	\$	\$		
Personal	Products & services (haircuts, dry cleaning, etc.)	\$	\$		
	Other	\$	\$		
	Dental, vision, and hearing	\$	\$		
	Medical insurance	\$	\$		
	Medical supplemental premium	\$	\$		
Health care & insurance	Out-of-pocket expenses (prescriptions, medical supplies, copays)	\$	\$		
	Long-term care insurance	\$	\$		
	Disability insurance	\$	\$		
	Life insurance premiums	\$	\$		
	Support of children or grandchildren	\$	\$		
Family care	Support of parents	\$	\$		
	Other obligations	\$	\$		
	Subtotal	\$	\$		

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		AMOUNT			
		You	Spouse/ Partner	Is it essential? Yes	Will it vary? Yes
	Auto loan or lease payment	\$	\$		
	Excise tax/registration fees	\$	\$		
Routine	Gasoline	\$	\$		
transportation	Insurance	\$	\$		
	Routine maintenance	\$	\$		
	Other commuting expenses	\$	\$		
	Club memberships	\$	\$		
.	Hobbies	\$	\$		
Recreation	Travel and vacations	\$	\$		
	Other	\$	\$		
	Dining out	\$	\$		
Entertainment	Movies/theatre/sporting events	\$	\$		
	Other	\$	\$		
Charitable donations	Charitable donations	\$	\$		
and gifts	Gifts	\$	\$		
	Expense 1:	\$	\$		
	Expense 2:	\$	\$		
	Expense 3:	\$	\$		
Custom expenses	Expense 4:	\$	\$		
	Expense 5:	\$	\$		
	Expense 6:	\$	\$		
	Subtotal	\$	\$		
	Subtotal from page 4	\$	\$		
	Total	\$	\$		

Meet with your advisor to develop a retirement income plan

In gathering this data, you have laid the foundation on which your retirement income plan can be built. Now it's time to work with your advisor to create a retirement income plan that:

- Covers essential expenses with existing dependable income sources, such as Social Security and pensions
- Funds discretionary expenses with other financial assets, including 401(k)s, IRAs, and taxable accounts
- Provides an asset management strategy to help ensure that your income can last a lifetime
- Builds in contingencies to address key risks that retirees face, such as longevity, inflation, asset allocation, excess withdrawals, and health care costs





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